

# Q1 Promotions Call Guide



Hi, I'm <name> from <partner name>.

I'm sure that you have heard of Aruba. They have a small business networking solution called Aruba Instant On.

Aruba Instant On is Wi-Fi designed with small businesses in mind. It has blazing-fast, easy-to-set-up access points with Mesh capability and Wi-Fi CERTIFIED 6™ options, along with a portfolio of smart managed and unmanaged switches ideal for small businesses. It provides strong coverage at an affordable price, with built-in security and excellent app management.

I wanted to let you know that we have great **Aruba SMB offers** for volume deals for a limited time only, where you can save an additional 7% on Aruba Instant On bundle packages.

[View flyer for more details.](#)

*Chat to your customer about their type of business and requirements and see how Aruba Instant On Wi-Fi Everywhere promotion can help. Use the [Aruba Instant On Product Finder](#) to help you select the right solution.*

*Check out more detailed information on each promotion on the next page if the customer is interested in a specific promotion.*



## Don't forget to mention the Aruba app

The Aruba Instant On mobile app lets customers set up Wi-Fi in a few clicks—no tech experience needed. Business users can monitor and manage their network from their phone.



## Current promotional offers

### Aruba SMB Offers

Up to 7% additional discount (5 and 20 bundle SKUs) for specified Aruba Instant On access points and switches.

Now includes specified 1830 switches and AP 25 access point and Aruba Instant On transceivers.



For more information  
use the Aruba Instant On  
Product Finder

Use the product finder

