

Q4 Promotions Call Guide



Hi, I'm <name> from <partner name>.

I'm sure that you have heard of Aruba. They have a small business networking solution called Aruba Instant On.

Aruba Instant On is Wi-Fi designed with small businesses in mind. It has blazing-fast, easy-to-set-up access points with MESH capability and Wi-Fi CERTIFIED 6™ options, along with a portfolio of smart managed and unmanaged switches ideal for small businesses. It provides strong coverage at an affordable price, with built-in security and excellent app management.

I wanted to let you know that we have great **Aruba SMB offers** for volume deals for a limited time only, where you can save an additional 5% on Aruba Instant On bundle packages.

[View flyer for more details.](#)

Chat to your customer about their type of business and requirements and see how Aruba Instant On Wi-Fi Everywhere promotion can help. Use the [Aruba Instant On Product Finder](#) to help you select the right solution.

Check out more detailed information on each promotion on the next page if the customer is interested in a specific promotion.



Don't forget to mention the Aruba app

The Aruba Instant On mobile app lets customers set up Wi-Fi in a few clicks—no tech experience needed. Business users can monitor and manage their network from their phone.



Current promotional offers

Aruba SMB Offers

Up to 5% additional discount (5 and 20 bundle SKUs) for specified Aruba Instant On access points and switches.

